

Contact Information:
John Wouters
Chief Executive Officer
(703) 307-0902 (Phone)
john.wouters@8consultingllc.com



The Historically Underutilized Business Zone (HUBZone) Program

HUBZones are areas of the country designated by the government as economically disadvantaged because of high unemployment, poverty, and other conditions. The HUBZone program was enacted into law as part of the Small Business Reauthorization Act of 1997. The SBA regulates and implements the program, determines which businesses are eligible to receive HUBZone contracts, maintains a listing of qualified HUBZone small businesses federal agencies can use to locate vendors, and adjudicates protests of eligibility to receive HUBZone contracts. The program applies to all federal departments and agencies. The government has established a goal of 3 percent of prime contract dollars being awarded to HUBZone businesses.

DoD Small Business		Socio Economic		
Goal (%)	Actual (%) (Dollars)	SDB (Goal 5%) (\$8.9B)	WOSB (Goal 5%) (\$4.3B)	SDVO (Goal 3%) (\$3.3B)
21.35 %	18.1 % (\$26.4B)	6.09 % (\$8.9B)	2.93 % (\$4.3B)	2.27 % (\$3.3B)

HUB Zone (Goal 3%)
1.19 % (\$1.7B)

A Sole Source award to a HUBZone concern can be made if:

1. The contracting officer does not have a reasonable expectation that offers would be received from two or more HUBZone small business concerns;
2. The anticipated price of the contract, including options, will not exceed \$4 million for a requirement within 8 Consulting's NAICS codes;
3. The requirement is not currently being performed by an 8(a) participant;
4. The acquisition is greater than \$3,000

For more specific information please refer to the [FAR Subpart 19.13—Historically Underutilized Business Zone \(HUBZone\) Program](#) and the [SBA Site for Contracting Officials](#).

8 Consulting as an SBA certified HUBZone Company

As an SBA certified HUBZone company, 8 Consulting helps to meet the statutory requirements for small business goals while simplifying the acquisition process saving both time and money for the Government while allowing our clients to keep focused on the success of their mission.

The 8 Consulting team combines over 10 years of experience within the Department of Defense, providing Program Management, Project Management, Systems Engineering and Information Assurance support to numerous Program Management Offices. The 8 Consulting team has a proven track record in advising the government for initiatives both internal and external to the DoD to include data sharing projects with the Department of Veteran's Affairs (VA) and the Department of Health and Human Services (HHS).